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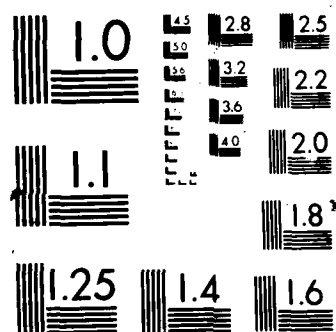
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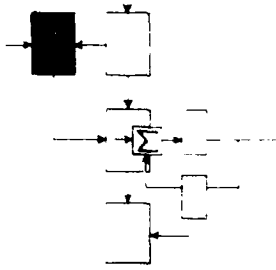
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SEMI-ANNUAL PROGRESS REPORT

for the period

1 March 1987 to 31 August 1987

for

COMMAND AND CONTROL THEORY

Contract Number N00014-85-K-0782

Work Unit NR 564-001

Submitted to:

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Life Sciences Technology
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Office of Naval Research
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Submitted by:

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September 15, 1987

COMMAND AND CONTROL THEORY

1. PROJECT OBJECTIVES

The main goal of this research is to start bridging the gap between mathematical theories of command and control and empirical studies. More specifically, the goal is to develop theories on the one hand and to model experimental paradigms on the other, so that realistic problems in command and control (C^2) can be studied prior to the design of experiments and the collection of relevant data.

The research program undertaken for this project has three main objectives:

- (a) The extension of a mathematical theory of C^2 organizations so that it can be used to design an experimental program;
- (b) The further development of an analytical methodology for measures of effectiveness, and
- (c) The investigation of organizational architectures for distributed battle management (many weapons on many targets resource allocation problems).

The unifying theme of this research is the concept of distributed information processing and decisionmaking. The emphasis is on the development of models and basic analytical tools that would lead to the design of an experimental program as contrasted to ad hoc experimentation.

The project draws upon and contributes to the theoretical developments on naval distributed tactical decisionmaking (DTDM) being pursued in parallel under ONR Contract No. N00014-84-K-0519. The co-existence of the two programs has made it possible to undertake long-range, basic research on fundamental issues and problems in command and control.



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2. STATEMENT OF WORK

The research program has been organized into five tasks, four that address the research objectives and a fifth that addresses the question of disseminating the results of this project both directly to the members of the Basic Research Group of the Technical Panel on C³ of the Joint Directors of Laboratories and to the C³ community at large through publications and presentations.

2.1 RESEARCH TASKS

TASK 1: Development of Computer-Aided Design System

- 1.1 Develop the specifications for the Computer-Aided Design System. Specifically, design the data base, the architecture generator, the performance-workload locus module, and the analysis and evaluation module. The system should be able to handle a generic five member, three echelon organization.
- 1.2 Implement the design developed in Task 1.1. Design the graphics module to be used in presenting the performance-workload locus and its projections as well as the loci obtained from the analysis and evaluation module.
- 1.3 Design and implement the user interface. Use the Petri Net formalism for the specification of the interactions between organization members and the design of protocols.

TASK 2: Command and Control Organization Design and Evaluation

- 2.1 Develop and implement a set of tasks, as well as sets of information processing (situation assessment) and decision-making (response selection) algorithms for use with the decisionmaker models. These tasks and algorithms should be appropriate to future experimental efforts.

2.2 Use organizations with up to five members to exercise and test the CAD system developed in Task 1.

2.3 Analyze and evaluate command and control organizational architectures using the CAD system. Begin developing hypotheses that can be tested through experimental efforts.

2.4 Incorporate in the design system and in the analysis module the theoretical results obtained from parallel research projects.

TASK 3: C³ Organizations and Architectures for Distributed Battle Management

3.1 Develop a unified theory for complex engagements of several weapons against several targets. Assume imperfect defensive weapons systems so that the elemental "one-on-one" kill probability is non-unity. Also assume imperfect defensive surveillance so that the target/decoy discrimination probability is non-unity.

3.2 Develop several "many-on-many" engagement strategies and evaluate their impact upon decentralized C³ system requirements and architectures. Develop the necessary tools so as to design distributed C³ architectures compatible with the engagement strategies.

3.3 Illustrate the tactical doctrine and C³ interface requirements via computer simulations. Develop hypotheses that could be tested in the field.

TASK 4: Measures of Effectiveness

- 4.1 Conceptual Development. Develop and refine the concepts and definitions of measures of effectiveness (MOEs), measures of performance (MOPs), and system/mission parameters. Interpret the concept of measure of force effectiveness (MOFE) as a global effectiveness measure in the context of C³ systems.
- 4.2 Implementation of the Methodology. Develop a quantitative framework where models of various types can be used to estimate measures of performance (MOPs). Develop analytical, computational and graphical tools for measuring effectiveness (MOEs). Begin the implementation of these techniques on the same workstation used for Task 1 with the objective of developing a system based on MOE evaluation that can be used as an aid in system development and selection. Note that many of the software utilities to be developed are common to Tasks 1 and 4.
- 4.3 Implication of the Methodology. Illustrate the various conceptual and technical developments with examples drawn from actual or planned C³ systems. Apply the methodology to an evolving C³ system. While motivated by real systems, the applications will be described in generic terms.

TASK 5: Information Dissemination

- 5.1 Participate in technical sessions of the Basic Research Group to be held approximately once per calendar quarter.
- 5.2 Present the research results at technical conferences and meetings and publish articles in archival journals.

3. PROGRESS REPORT

During this six-month period (March to September 1987) the research effort focused on the integration of the computational and graphical tools to be used in the design of organizations, i.e., the development of CAESAR (Computer-Aided Evaluation of System Architectures) and on the first experiment involving human subjects.

3.1 Development of Computer-Aided Design System

The computer-aided design system under development, which was named CAESAR for Computer-Aided Evaluation of System Architectures, consists of four major components:

The Architecture Generator which constructs feasible organizational forms using the Petri Net formalism.

The Analysis and Evaluation Module which contains algorithms for the analysis of organizational architectures and the computation of Measures of Performance (MOPs).

The Data Base which is used to store the results of the analysis (the MOPs) of organizational architectures.

The Locus module which contains routines that construct the Performance-Workload locus of an organizational form that is carrying out a given task, as well as routines that compute and present graphically selected measures of effectiveness (MOEs).

The structure of the software system is shown in Figure 1. CAESAR incorporates theoretical and computational developments obtained over a period of seven years through more than ten completed theses and six more in progress. Some modules are being developed explicitly under this contract; others are being developed with support by the Distributed Tactical Decision Making initiative of the Office of Naval Research.

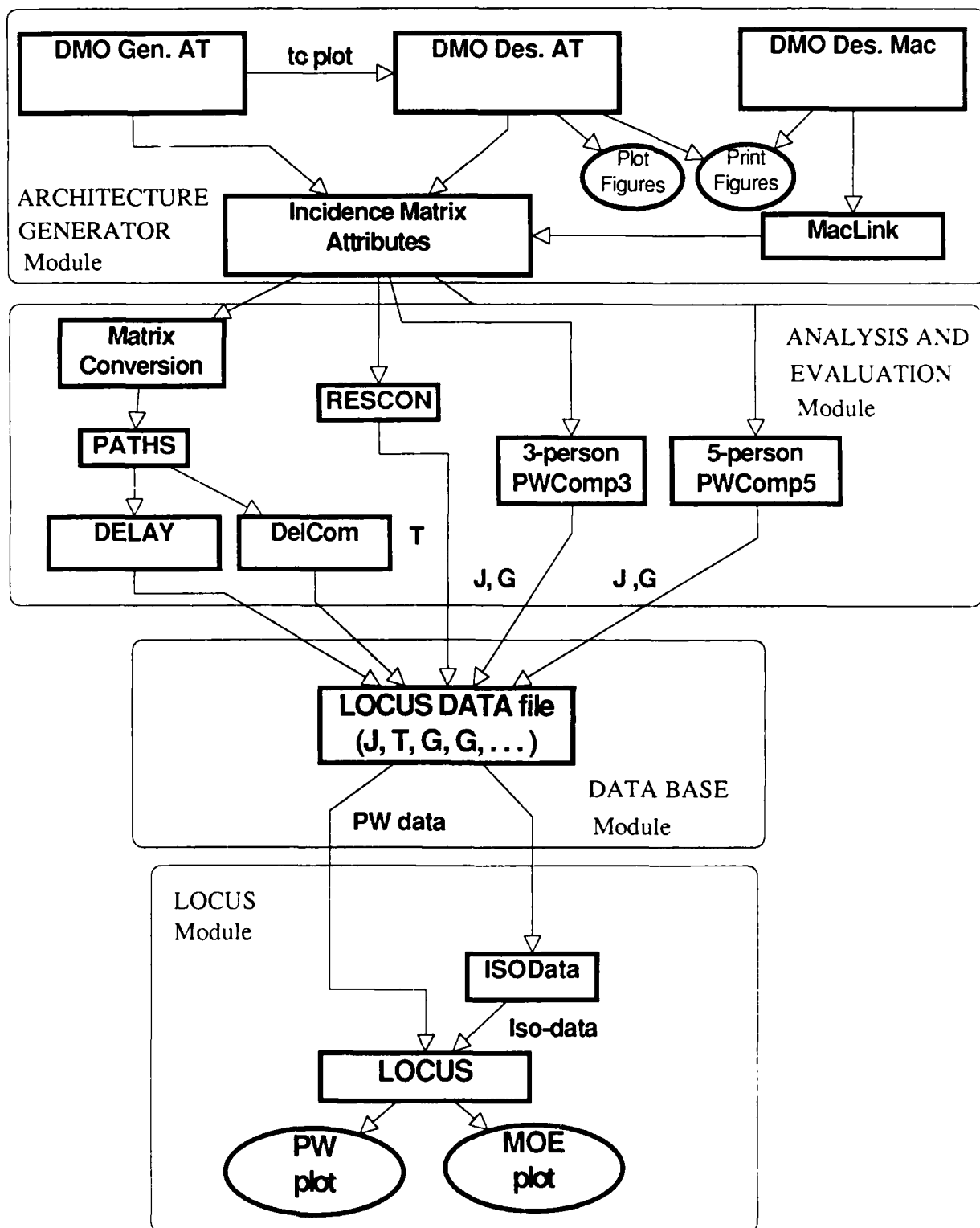


Figure 1
CAESAR: Computer - Aided Evaluation of System ARchitectures v. 1.1, 9/87

A simplified portable version of CAESAR, shown in Figure 2, will be demonstrated on September 29, 1987 at the annual review meeting of the DTDM program to be held at the Naval War College, Newport, Rhode Island. The four components and the modules they contain are described below:

ARCHITECTURE GENERATOR

DMO Gen.AT. Program that generates the Petri Nets of Decisionmaking Organizations that satisfy a set of structural constraints, as well as constraints imposed by the user. The algorithm is based on P. Remy's thesis (1986) and has been implemented in DOS 3.0 (IBM), using Turbo Pascal 3.01A (Borland International) and Screen Sculptor (Software Bottling Company). **Status:** Program operational (6/87).

DMO Des.AT. Interactive graphics program for the construction of the Petri Nets of arbitrary organizational architectures. It can be used to create and store subsystems and to combine them to form large organizational structures. This program, developed by I. Kyratzoglou, also creates the analytical description of the Petri Nets. It has been implemented in DOS 3.0, Professional Fortran, Graphics Tool Kit, and Graphic Kernel System, all from IBM. **Status:** Program Operational (8/87).

DMO Des.Mac. Interactive graphics program for the construction of the Petri Nets of arbitrary organizations. It can be used to design organizations of arbitrary size through the use of nested subnets. Program developed by J. L. Grevet and L. Jandura for the Apple Macintosh Plus using the Design Open Architecture System (Meta Software Corp.). The program creates the analytical description of the Petri Net, as well as stores functions and attributes represented by the transitions, places, and connectors. This program is being enhanced on a continuous basis. **Status:** Program operational.

MacLink (Dataviz). Commercial software for converting and transmitting files between the DOS machines and the Macintosh. **Status:** MacLink has been installed and is operational.

Incidence Matrix/Attributes. Standard form for the analytical description of Petri Nets. The files contain the incidence matrix or flow matrix of the Petri Net and the attributes and functions associated with the elements of the net. **Status:** Standard version of incidence matrix has been implemented. Operational (7/87)

ANALYSIS AND EVALUATION MODULE

Matrix Conversion. Simple algorithm that transforms the incidence matrix into the interconnection matrix used in Jin's algorithm (1985). Algorithm in Turbo Pascal 3.01A. **Status:** Algorithm is operational.

Paths. Algorithm developed by Jin in her thesis (1985) that determines all the simple paths and then constructs the concurrent paths in an organizational architecture. This is an efficient algorithm that obtains the answers by scanning the interconnection matrix. Algorithm in Turbo Pascal 3.01A. **Status:** Program is operational.

Delay. Simple algorithm that calculates path delays and expected delay when processing delays are constant. Algorithm in Turbo Pascal 3.01A. **Status:** Algorithm is operational.

Del Com. Algorithm developed by Andreadakis that calculates measures of timeliness when the processing delays are described by beta distributions. It also accounts for the presence of jamming and its effect on timeliness. Algorithm in Turbo Pascal 3.01A. **Status:** Problem specific version operational.

Res Con. Algorithm developed by Hillion in his thesis that calculates the maximum throughput in a Timed Event Graph, a special class of Petri Nets. It also determines the optimal shedule in the presence of resource and time constraints. The procedure incorporates an algorithm proposed by Martinez and Silva for determining simple paths through the calculation of s-invariants. **Status:** Independent version of algorithm is operational; integrated version in workstation is also operational (6/87).

PW Comp 3. Algorithm for the computation of a three-person organization's performance measure J (Accuracy) and the workload (G) of each one of the decisionmakers. The algorithm computes the accuracy of the response and the workload for each admissible decision strategy. This version was developed by Andreadakis in Turbo Pascal. **Status:** Program is operational.

PW Comp5. A variant of PW Comp 3, but for a five-person organization modeling the ship control party of a submarine. Algorithm developed by Weingaertner as part of his thesis (1986). Implemented in Turbo Pascal. **Status:** Program is operational (1/87).

DATA BASE MODULE

LOCUS Data File. Data file in which the results from the evaluation of a decisionmaking organization (i.e., the MOPs) are stored. The file, as currently structured, can accommodate five measures of performance - accuracy, timeliness, and workload for three persons. It also contains four indices that specify the decision strategy associated with each record. Development of a general structure that can hold an arbitrary number of MOPs is limited by the memory constraints of the IBM PC/AT. The same data structure is used to store the data files used in the determination of measures of effectiveness. **Status:** The five MOP version is operational.

LOCUS MODULE

LOCUS. Graphics plotting program that generates two or three dimensional loci or two and three-dimensional projections of higher dimensional loci. This is the basic program used to construct the Performance-Workload locus of an organization. Basic version developed by Andreadakis and Bohner and described in latter's thesis (1986). **Status:** Version using professional graphics controller is operational. Revised transportable version adhering to the VDI standard and with improved user interface is also operational. This version can handle up to five Decisionmakers.

ISO Data. Algorithm for obtaining some measures of effectiveness from the measures of performance stored in the Locus Data file. Specifically, it finds isoquants: e.g., locus of constant accuracy, or constant workload. **Status:** New version for microcomputers has been implemented by Azzola on the basis of a design by Weingaertner. The VDI version is operational.

INPUT/OUTPUT

Output. By adopting the Virtual Device Interface (VDI) standard and the Enhanced Graphics standard, it became possible to develop a version of the CAESAR software that is transportable to other IBM PC ATs or compatibles and to drive a wide variety of output devices. The VDI version is now operational and can drive various monitors, printers, and plotters.

Input: A uniform user interface with windowing capability is needed to make the system useable by analysts and designers. Commercially available software are being investigated to select the most appropriate one. In the meantime, a workable user interface has been developed.

The effort in the following months will be focused on investigating further the modules shown on Figure 2 and begin the integration of the remaining modules shown on Figure 1. More modules will be added as new research results are obtained.

3.2 Organizational Designs

3.2.1 Experimental Investigation of the Bounded Rationality Constraint

A simplified air defense task was used to establish experimentally the existence of the bounded rationality constraint. This constraint is defined as a point value and expressed in terms of a bit rate of processing using the information theoretic surrogate for workload developed by Boettcher and Levis. If such a point were found to exist for a sufficient

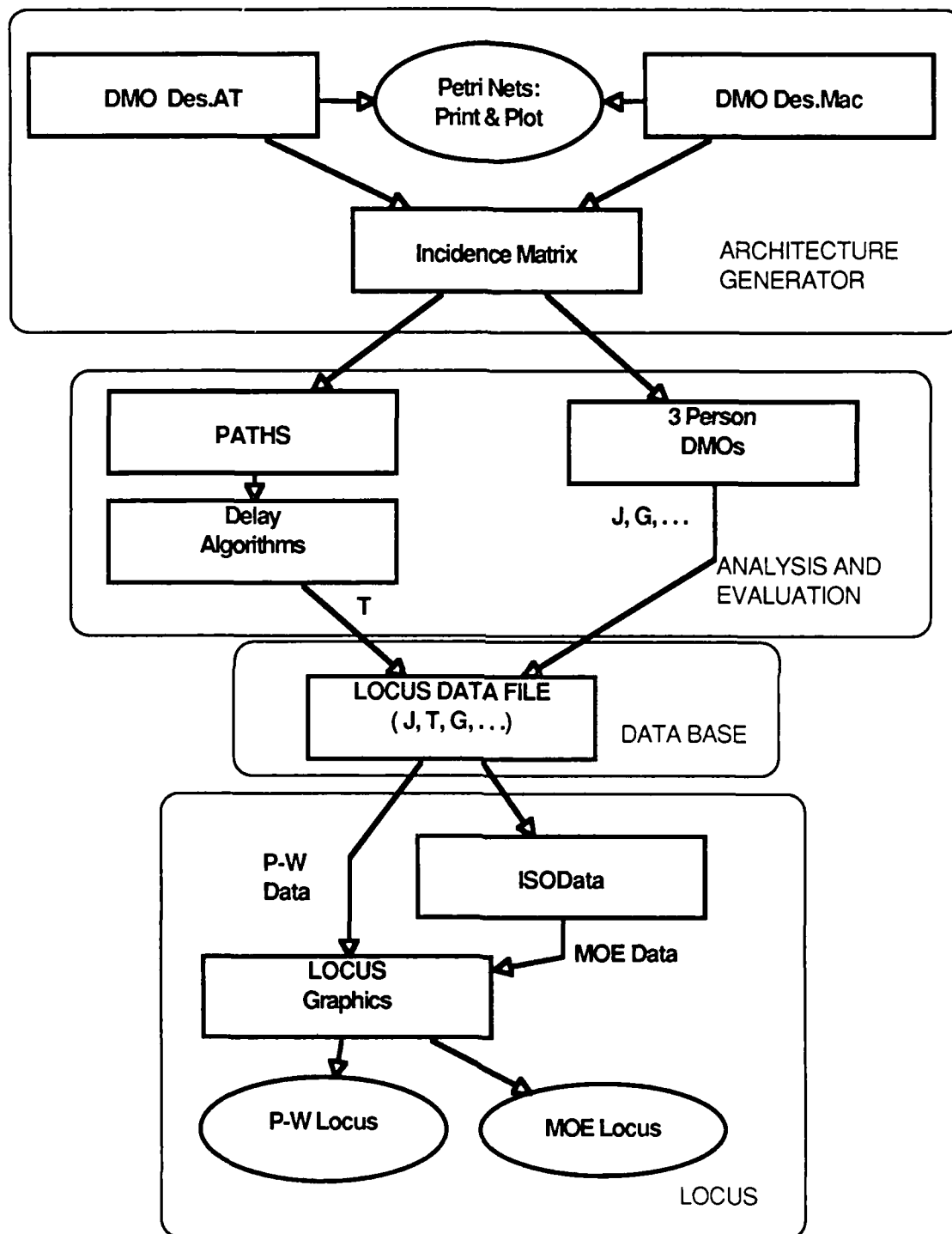


Fig. 2 CAESAR 9/87

proportion of the experimental subjects, and if the point were sufficiently stable within individuals, then the experimental data would have provided specific parameter values needed for the analytical evaluation of alternative organizational architectures.

The experimental design was implemented on an IBM PC/AT; The experiment was designed so that it can be transportable and can be carried out on any IBM PC/AT or compatible machine. At MIT, some of the subjects used the AT while some used a Compaq Deskpro Model II machine. Analytical and empirical techniques were used to determine appropriate initial settings of the experimental parameters. The experimental set-up was refined following pilot experimentation.

All stimulus presentation and data collection/reduction was controlled by the personal computer. Incoming threats were displayed on a simplified radar screen and subjects attempted to select the threat with the earliest time of arrival. Time pressure was varied incrementally. The minimum and maximum task interarrival times differed by roughly a factor of three. A clock face and second hand beside the radar screen indicated the total window of opportunity as well as the time remaining.

The experiment was executed with subject from the MIT community in the spring of 1987. The results were analyzed in May and presented, for the first time, at the 1987 Symposium on C³ Research. A technical paper that describes the experimental procedure and summarizes the results is appended to this report.

This particular task is now being continued along two directions. First, the analytical model of the experiment is being used to analyze the experimental findings. Second, the experience obtained is being used to design the first multi-person experiment.

3.2.2 Modeling and Evaluation of Expert Systems in Decisionmaking Organizations

A new research task was initiated in February 1987 by Didier M. Perdu under the supervision of Dr. A. H. Levis. In previous work (Chyen, 1984), the effect of computational decision aids (such as preprocessors of incoming data) on an organization's performance was investigated. However, the intensive efforts to develop and implement decision aids that perform symbolic manipulations and incorporate expert systems have raised the question of how they will affect the decisionmaking in C² organizations.

In this project, Petri Nets are used to develop models of symbolic computation that can then be interconnected to represent a decision aid of the type currently in development, the consultant expert system.

The first stage of this effort is expected to be completed by December 1987.

3.2.3 Structural Properties of Organizational Architectures

Pascal Remy's thesis left a number of questions open, as regards the combinatorial structure of organizational architectures modeled by Petri Nets. Joseph S. Oliveira will examine the discrete structural aspects of organizational architectures with the primary goal being the identification of an architecture's combinatorial invariants. The mathematical conjecture is that the order structure of an organizational architecture, as determined by its operational constraints, allows that architecture to be enumeratively classified as a Matroid.

The combinatorial invariants of a Matroid can be equated with a greedoid. Greedoid invariants explicitly determine optimization algorithms. These algorithms are then employed to design and reorganize decisionmaking organizations.

This task, supervised by Dr. A. H. Levis, is expected to provide the theoretical basis for classifying admissible organizational forms and for modifying designs while maintaining the desired properties.

3.3 C³ Organizations and Architectures for Distributed Battle Management

Project Objective: The long-range goal of this research is to understand basic issues associated with Battle Management/C3(BM/C3) architectures associated with many weapons engaging several targets. The defensive weapons are assumed imperfect, and the targets may have a finite probability of being decoys. Thus, the problem is one of wise Weapon-to-Target (WTA) assignment strategies, and their interface with other BM/C3 functions. We also seek the evaluation of centralized, decentralized, and distributed BM/C3 architectures that support such "many-on-many" engagements.

Problem Definition: The major emphasis of the research to date has been in the area of problem definition. We have studied the problem of optimizing the Weapon-to-Target (WTA) function which is at the heart of the "many-on-many" BM/C3 problem. Several formulations of the problem are possible. Suppose that we have a total of M weapons which we are willing to commit against a total of N targets. At the most general level, the effectiveness of each weapon can be different against each target; this can be quantified by having a different kill probability p_{ij} for weapon j assigned against target i ($j=1,2,\dots,M$; $i=1,2,\dots,N$). The WTA function should allocate the right weapons against the correct targets so as to minimize some cost function.

The simplest cost function is leakage, i.e., the expected number of surviving targets. Thus, if we adopt an optimization framework we wish to minimize the leakage L which is given by

$$L = \sum_{i=1}^N \prod_{j=1}^M (1 - p_{ij} x_{ij}) \quad (1)$$

by selecting optimally the M.N allocation decision variables x_{ij} , each of which is either 0 or 1. Thus, $x_{ij} = 1$ if the j-th weapon is assigned to the i-th target and 0 otherwise and

$$\sum_{i=1}^N x_{ij} = 1 \quad , \quad j = 1, 2, \dots, M \quad (2)$$

which simply states that each weapon can only engage a single target.

The solution of such optimization problems for the WTA function is very difficult, because it has a strong combinatorial flavor; in fact, it has been proven to be NP-complete by Lloyd and Witsenhausen in 1986. Part of the complexity relates to the fact that the kill probabilities p_{ij} are different. If the kill probabilities are the same, i.e., $p_{ij}=p$ for all i and j , then the optimal solution (to minimize the leakage) is easy and it requires the maximally uniform assignment of the weapons among the targets. The problem is inherently hard even in the special case that the kill probabilities depend only on the weapons but not the targets, i.e., p_{ij} is independent of i .

More realistic versions of this problem can be formulated in a similar manner. For example, each target indexed by $i=1, 2, \dots, N$ can be assigned a value of V_i reflecting the importance of that specific target to the defense. In this case, the defense may wish to minimize the expected total surviving value associated with all targets, i.e., minimize the cost function

$$C = \sum_{i=1}^N V_i \prod_{j=1}^M (1 - p_{ij} x_{ij}) \quad (3)$$

again by selecting optimally the M.N allocation decision variables x_{ij} , subject to the constraints of Eq. (2).

Another, still more complicated, problem couples the WTA problem to that of preferential defense. In this framework we explicitly take into account the value of the defense assets. So let us suppose that the defense wishes to protect a total of Q assets, indexed by $q=1,2,\dots,Q$, and that each asset has a value denoted by D_q . Each one of the defense assets can be attacked by one or more enemy targets. Let π_{qi} denote the probability that the i-th target can kill the q-th asset. Note that the π_{qi} captures such important attributes as target yield, asset hardness, targeting accuracy etc. In this case we can form a utility function which the defense wishes to maximize. This utility function takes the form

$$U = \sum_{q=1}^Q D_q \prod_{i=1}^N (1 - \pi_{qi} \prod_{j=1}^M (1 - p_{ij} x_{ij})) \quad (4)$$

The above formulation allows for optimal selective defense of the defensive assets. It may be worthwhile to leave a low-value overtargeted defense asset undefended in order to direct the defensive weapons against other targets.

Description of Recent Progress. This research is being carried out by two doctoral students, Mr. J. Walton and Mr. P. Hossein, under the supervision of Prof. M. Athans. Mr. Walton joined the project in June 1986, while Mr. Hossein joined the project in January 1987. Both students are working on research which will constitute their Ph.D. thesis topics in this area. Most of the recent effort has been in comparing the performance

of different computational algorithms for solving the centralized WTA problem. We are also analyzing the dynamic aspects of the problem in the integration of the overall WTA problem with shoot-look-shoot strategies; a stochastic dynamic programming framework is being used.

Eventually we plan to address several questions which relate to the distributed implementation of the WTA function, and understand the following types of issues:

1. Optimal weapon resource utilization deteriorates with increased distribution; however, such degradation will be strongly dependent upon the effectiveness of one-on-one engagements (the kill probabilities p_{ij} defined above).

What are the tradeoffs? How do we quantify the performance deterioration associated with suboptimal WTA algorithms? Are these classes of suboptimal algorithms which are more suitable for distributed implementation?

2. The overall vulnerability of the BM/C3 functions will reduce as the degree of its distribution increases. How do we quantify performance?
3. The communications requirements for coordination will increase as we distribute the BM/C3 functions more and more. How do we quantify these tradeoffs in a reasonable manner?
4. The complexity of the coordination strategies will increase as the degree of distribution increases. What are quantitative tradeoffs between performance and complexity? How do we handle the delay in executing a local BM/C3 function (which will decrease in distributed architectures, simply because each subfunction will have to handle fewer targets and weapons).

5. To what extent the improvement in survivability and reduced delays are counterbalanced by increases in communication/coordination and resource misutilization ?

Documentation: No formal documentation exists as yet.

4. RESEARCH PERSONNEL

A number of changes in the staffing of this project took place in this period.

Dr. Jeff T. Casey, Research Scientist at the Laboratory, resigned to accept a position on the faculty of the State University of New York at Stonybrook. He completed his part of the experiment and the associated documentation. No plans are being made to find a replacement in the near future. The experimental program has been initiated and will be continued as originally planned; outside consultants will be sought as the need arises.

Mr. John Kyratzoglou completed his thesis work and graduated.

Professor Amedeo Odoni, co-director of the Operations Research Center at MIT, has joined the research team (at no cost); he and Dr. Levis will co-supervise a Ph.D. student who will address some dynamical aspects of C³ organizations. This student is Ms. Susan A. Hall who had been a graduate research assistant to Dr. Levis in 1981-2 and had looked at the question of memory in C³ organization (MS Thesis).

Mr. Joseph Oliveira, Ph.D. candidate at the MIT Department of Mathematics, also joined the research group as a graduate research assistant. He will be looking at ways of classifying organizations so that we can relate in a prescriptive manner structure to properties.

Dr. Alexander H. Levis, Principal Investigator

Professor Michael Athans

Professor Amedeo Odoni (as of 9/1/87)

Dr. Jeff T. Casey (up to 8/31/87)

Ms. Susan A. Hall Research Assistant (Ph.D. Candidate) (as of 9/1/87)

Mr. Patrick Hossein Research Assistant (Ph.D. Candidate)

Mr. John Kyratzoglou Research Assistant (ME Candidate) (up to 8/31/87)

Mr. Joseph Oliveira Research Assistant (Ph.D. Candidate) (as of 9/1/87)

Mr. Didier Perdu Research Assistant (MS Candidate)

Mr. James Walton Research Assistant (Ph.D. Candidate)

5.0 INFORMATION DISSEMINATION

The following documents were issued as Laboratory Technical Reports or as Technical Papers. There were submitted to ONR, to the Basic Research Group of the JDL Panel on C³, and to the distribution list specified in the contract. Some aspects of the work contained in these reports were supported by other related projects, such as the one from the Office of Naval Research on Distributed Tactical Decisionmaking (N00014-84-K-0519).

5.1 Theses/Technical Papers

1. C. M. Bohner, "Computer Graphics for System Effectiveness Analysis," LIDS-TH-1573, S.M. Thesis, Laboratory for Information and Decision Systems, MIT, Cambridge, MA July 1986.
2. P.J. F. Martin, "Large Scale C³ Systems: Experimental Design and System Improvement," LIDS-TH-1580, S.M. Thesis, Laboratory for Information and Decision Systems, MIT, Cambridge, MA August 1986.
3. H. P. Hillion, "Performance Evaluation of Decisionmaking Organizations Using Timed Petri Nets," LIDS-TH-1590, S.M. Thesis, Laboratory for Information and Decision Systems, MIT, Cambridge, MA September 1986.
4. S. T. Weingaertner, "A Model of Submarine Emergency Decisionmaking and Decision Aiding," LIDS-TH-1612, S. M. Thesis, Laboratory for Information and Decision Systems, MIT, Cambridge, MA September 1986.

5. P. A. Remy, "On the Generation of Organizational Architectures Using Petri Nets," LIDS-TH-1630, S.M. Thesis, Laboratory for Information and Decision Systems, MIT, Cambridge, MA December 1986.
6. J. Kyratzoglou, "Computer-Aided Design for Petri Nets," LIDS-TH-1694, M.E. Thesis, Laboratory for Information and Decision Systems, MIT, Cambridge, MA September 1987.

5.2 Technical Papers

1. P. Remy, A. H. Levis, and Y.-Y. Jin, "Delays in Acyclical Distributed Decisionmaking Organizations," LIDS-P-1528, Laboratory for Information and Decision Systems, MIT, January 1986, also in Proc. 10th World Congress of the International Federation of Automatic Control, Munich, FRG, July 1987' revised version to appear in Automatica, 1987.
2. A. H. Levis, "Modeling the Measuring Effectiveness of C^3 Systems," LIDS-P-1608, Laboratory for Information and Decision Systems, MIT, September 1986. Proc. Seventh Annual AFCEA European Symposium, Brussels, Belgium, October 1986.
3. M. Athans, "Command-and-Control Theory: A Challenge to Control Science," LIDS-P-1584, Laboratory for Information and Decision Systems, MIT, September 1986; also IEEE Transactions on Automatic Control, Vol. AC-32, No. 4, April 1987.
4. P. A. Remy and A. H. Levis, "On the Generation of Organizational Architectures Using Petri Nets," LIDS-P-1634, Laboratory for Information and Decision Systems, MIT, January 1987, also in Proc. Eighth European Workshop on Applications and Theory of Petri Nets, Zaragoza, Spain, June 24-27, 1987.
5. H. P. Hillion and A. H. Levis, "Timed Event-Graph and Performance Evaluation of Systems," LIDS-P-1639, Laboratory for Information and Decision Systems, MIT, January 1987, also in Proc. Eighth European Workshop on Applications and Theory of Petri Nets, Zaragoza, Spain, June 24-27, 1987.
6. A. H. Levis and M. Athans, "The Quest for a C^3 Theory: Dreams and Realities," LIDS-P-1691, Laboratory for Information and Decision Systems, MIT, August 1987, to appear in Proc. 1987 Symposium on C^3 Research, National Defense University, Fort McNair, Washington DC, June 1987.
6. H. P. Hillion and A. H. Levis, "Performance Evaluation of Decisionmaking Organizations," LIDS-P-1683, Laboratory for Information and Decision Systems, MIT, July 1987, also to appear in Proc. 1987 Symposium on C^3 Research, National Defense University, Fort McNair, Washington DC, June 1987.

7. A.C. Louvet, J. T. Casey, and A. H. Levis, "Experimental Investigation of the Bounded Rationality Constraint," LIDS-P-1680, Laboratory for Informaion and Decision Systems, MIT, July 1987, also to appear in Proc. 1987 Symposium on C² Research, National Defense University, Fort McNair, Washington DC, June 1987.
8. S. T. Weingaertner and A. H. Levis, "Evaluation of Decision Aiding in Submarine Emergency Decisionmaking," LIDS-P-1688, Laboratopry for Information and Decision Systems, MIT, August 1987, also to appear in Proc. 1987 Symposium on C² Research, National Defense University, Fort McNair, Washington DC, June 1987.
9. P. J. F. Martin and A. H. Levis, "Measures of Effectiveness and C³ Testbed Experiments," LIDS-P-1678, Laboratory for Information and Decision Systems, MIT, July 1987, also to appear in Proc. 1987 Sympsoium on C² Research, National Defense University, Fort McNair, Washington DC, June 1987.

JULY 1987

LIDS-P-1680

EXPERIMENTAL INVESTIGATION OF THE BOUNDED RATIONALITY CONSTRAINT*

by

Anne-Claire Louvet
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The cognitive limitation of human decisionmakers is one of the determinants of organizational performance. A basic assumption in the analytical methodology for organizational design is that bounded rationality sets an upper limit on the amount of information that can be processed. When this rate constraint is exceeded, performance should be seriously degraded. An experiment that represents a first attempt to quantify the level of cognitive workload associated with the bounded rationality constraint of humans has been designed. The results of the experiment indicate that a threshold level can be established and used in the design of multi-person experiments.

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EXPERIMENTAL INVESTIGATION OF THE BOUNDED RATIONALITY CONSTRAINT *

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ABSTRACT

The cognitive limitation of human decisionmakers is one of the determinants of organizational performance. A basic assumption in the analytical methodology for organizational design is that bounded rationality sets an upper limit on the amount of information that can be processed. When this rate constraint is exceeded, performance should be seriously degraded. An experiment that represents a first attempt to quantify the level of cognitive workload associated with the bounded rationality constraint of humans has been designed. The results of the experiment indicate that a threshold level can be established and used in the design of multi-person experiments.

1. INTRODUCTION

Individual bounded rationality is one of the major determinants of performance of information processing and decision making organizations. This is especially true for organizations which must perform under severe time constraints (e.g., tactical military organizations). Therefore, in designing such organizations and the command, control, and communications systems which support them, individual cognitive workload¹ is of critical concern. The present study represents a first attempt to quantify the level of cognitive workload associated with the bounded rationality constraint of humans. This will be done within the context of well-structured, time-constrained decision tasks for which the decisionmaker is well-trained.

The organization of this paper is as follows. First, an information theoretic surrogate for workload is described (Boettcher and Levis, 1982). In order to use the workload surrogate in predicting organizational performance under time constraint, a critical assumption about the nature of individual bounded rationality is required. This assumption is described in terms of the Yerkes-Dodson law relating performance and arousal. Then this assumption is tested in the context of a simplified air defense task. The results are shown to provide support for the existence of a person-specific bounded rationality constraint. Individual differences in this constraint are described and prescriptive implications for organizational design are discussed.

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The Workload Surrogate

Boettcher and Levis (1982) proposed a method for modeling the cognitive workload of individual decision makers. This *workload surrogate*, based on N-dimensional information theory, has three key features:

- (1) it is *objective*: it does not require decision makers to form introspective judgments concerning their workloads;
- (2) it is *comprehensive*: it takes into account not only the uncertainty contained in the input information, but also the uncertainty associated with plausible situation assessment and response selection algorithms;
- (3) it potentially offers *inter-task comparability* within the task context specified above.²

The workload surrogate is computed using n-dimensional information theory. Information theory is built upon two primary quantities: entropy and transmission. Entropy is a measure of information and uncertainty: given a variable x belonging to the alphabet X , the entropy of x is:

$$H(x) = -\sum_x p(x) \log p(x) \quad (1)$$

Entropy is measured in bits when the base of the logarithm is two.

The transmission - also called mutual information - between variables x and y , elements of X and Y , and given $p(x)$ and $p(y)$, and $p(x|y)$ is defined as follows:

$$T(x:y) = H(x) - H_y(x) \quad (2)$$

where

$$H_y(x) = -\sum_y p(y) \sum_x p(x|y) \log p(x|y) \quad (3)$$

The expression for transmission (2) generalizes for n-dimensions to:

$$T(x_1:x_2:\dots:x_n) = \sum_1 H(x_i) - H(x_1,x_2,\dots,x_n) \quad (4)$$

The workload surrogate, denoted by G , is defined as being the total information processing activity of a system i.e., the sum of the entropies of all the variables in the system. The Partition Law of Information (PLI) (Conant, 1976) can be used to decompose the total activity G into components that characterize what may happen to information as it is processed by a system. For a system with input variable x , $N-1$ internal variables w_i and output variable y , the PLI states:

$$\sum_{i=1}^N H(w_i) = T(x:y) + T_y(x:w_1,w_2,\dots,w_{N-1}) + T(w_1:w_2:\dots:w_{N-1}) + H_x(w_1,w_2,\dots,w_{N-1},y) \quad (5)$$

This equation may be abbreviated (keeping the same order) as:

$$G = G_t + G_b + G_c + G_n \quad (6)$$

where G_t (called throughput) measures the amount by which the input and output are related; G_b (called blockage) is the amount of information which enters the system, but is not present in the output or blockage; G_c (or coordination) is the amount by which the internal variables interact; and G_n (or noise) is the uncertainty in the system when the input is known.

Bounded Rationality and the Yerkes-Dodson Law

The *bounded rationality constraint*, for present purposes, refers to a hypothesized characteristic of a particular region of the function relating decision making performance to cognitive workload, where workload is calculated using the workload surrogate. Considerable experimental psychological work has examined the influence of *arousal* on performance in various types of tasks (Kahneman, 1973). Arousal is, in turn, influenced by a variety of factors, including cognitive workload. The commonly observed relation between performance and arousal, called the Yerkes-Dodson curve or "law", is shown in Figure 1. This relation is obtained when arousal is varied over an extremely wide range. At very low arousal, performance is low due to boredom and vigilance limitations. At very high arousal, performance is low due to extreme stress and sensory overload. However, in a well-designed organization, all decision makers should be operating near the top of the curve at all times. Thus the central region of the curve is of particular interest. It is important for an organizational designer to know how much cognitive workload (e.g., in bits of information processed per unit time) the organization members can cope with without substantial decrements in performance due to overload. If the bounded rationality constraint is to be quantified in this way, it must first be established that performance does indeed begin to drop at a predictable point with increasing workload.

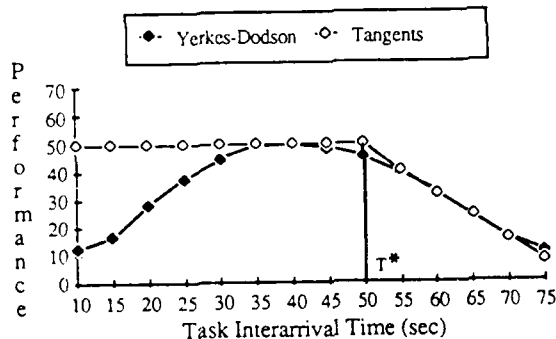


Fig.1 Relationship between the Yerkes - Dodson law and T^*

Workload, Processing Rate, and Interarrival Time

Workload can be manipulated in two basic ways: by varying task complexity (amount of processing required) or by varying the amount of time available for doing a given, well defined task. The latter method was used in the present work. Consider a situation in which a decision maker is performing a

sequence of independent tasks that have interarrival time τ . Performance for each task is a binary variable, taking on the value 1, if the decision is accurate and timely, and 0 otherwise. The workload experienced by the decision maker can be expressed as:

$$G = F t'; \quad t' \leq \tau, \quad (7)$$

where G is the decision maker's workload per task, F is the decision maker's processing rate, and t' is the portion of the interarrival time during which the decision maker is processing the task. If τ is more than ample, various tradeoffs between F and t' are possible, any one of which will get the work done within the allotted time, τ . However, for sufficiently small values of τ , t' will approach τ , and the decision maker must increase F in order to maintain G and thereby avoid a decrease in performance.

The Threshold Hypothesis

This reasoning leads to a *threshold hypothesis* which is the focus of the paper: *As τ is decreased, a point, T^* , will be reached beyond which further increases in F are impossible. As a result, performance will drop substantially.* This hypothesis is an underlying *assumption* in the organizational design methodology proposed by Levis and his co-workers (1984). Under this assumption, the bounded rationality constraint, F_{\max} , can be expressed as:

$$F_{\max} = G_r / T^* \quad (8)$$

where F_{\max} is the upper bound on the decision maker's rate of processing in bits per unit time, G_r is the workload (total information theoretic activity in bits) per task computed analytically via the workload surrogate, and T^* is the interarrival time threshold below which performance deteriorates substantially. T^* must be measured initially experimentally. The obtained value of T^* depends, of course, upon the structure of the task, as does the computation of G_r .

If a T^* value can be found practically for an individual performing an experimental task, then the individual's bounded rationality constraint can be estimated quantitatively from (2). If this constraint shows reasonable stability across well defined tasks, then it is of interest to attempt to characterize individual differences in the bounded rationality constraint. Thus three key empirical issues must be addressed:

- (1) Is there a person-specific threshold? That is, for most individuals, is performance uniformly high whenever the minimum (or "continuous duty") processing rate required by the task is less than some person-specific critical (F_{\max}) value?
- (2) Is F_{\max} robust within an individual to manipulation of task parameters unrelated to workload?
- (3) What are the characteristics of the distribution of F_{\max} for a sample of individuals? Uni- or multi-modal? Normal or skewed? Low or high variance?

If workload per task, G_r , is assumed constant as certain task (or person) parameters are varied, then F_{\max} can be constant only if T^* is found to be constant. Thus, these questions can be answered directly in terms of T^* rather than F_{\max} . This simplification eliminates the need to compute G_r .

separately for each task variant or person. The assumption of constant G_T will be met whenever a single information processing algorithm (strategy) is used consistently, or the alternative algorithms degrade as a function of t in essentially the same manner. The resulting prescription for experimental design is that tasks should be constructed so as to limit possible algorithmic variability, both within and between subjects.

II. EXPERIMENTAL METHOD

The experiment involved a highly simplified tactical air defense task using an IBM PC³. The basic screen display is shown in Figure 2. The large circle represents a radar screen. On each of a series of trials, either four or seven incoming threats were present. Two pieces of information were provided concerning each threat: relative speed and relative distance. The information for each threat was presented as a ratio of two two-digit integers⁴. The distance was the numerator and the speed the denominator. All threats were assumed to be converging on the center of the screen.

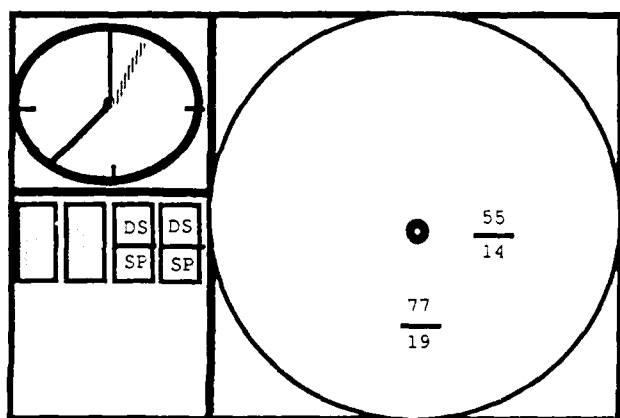


Fig. 2 The screen display used in the experiment

The subject's task was to select the threat which would arrive first in the absence of interception. Since the ratio represents the time it will take for the threat to reach the center of the screen, the task can be interpreted as one of selecting the minimum ratio. In order to limit strategic variability, two restrictions were imposed. First, ratios were displayed in pairs; only two ratios were visible at a time. This procedure eliminated variation in the order of information acquisition. Second, to reduce the incidence of responding based on incomplete information, a final response was permitted only after all of the four or seven ratios had been displayed.

Ratios could appear only on the vertical or horizontal diameter of the radar screen. Thus ratios appeared in one of four regions: left, right, above, or below the center. Each ratio was randomly assigned to one of these four regions, subject to the constraint that no two ratios appear in the same region at the same time. For each pair of ratios, the subject indicated his or her choice by pressing one of four arrow keys corresponding to the direction of the ratio from the radar screen's center. The arrow keys were located on the numeric keypad of the keyboard and were arranged isomorphically with the four regions of the radar screen.

The physical distance of each ratio from the center was proportional to its numeric distance. However, in order to restrict strategic variability, subjects were instructed to attend only to the numeric information. This restriction is important, because Greitzer and Hershman (1984) showed that an experienced Air Intercept Controller tended to use physical distance information only (and not speed information) in determining which of a number of incoming threats to prosecute first. This simplified strategy was labelled the *range* strategy. The operator was, however, able to use both range and speed information -- the *threat* strategy -- when instructed explicitly to do so. The threat strategy, if executed in a timely way, is of course more effective than the simpler range strategy.

The ratio chosen as smallest was retained on the radar screen and the other was replaced with one of the remaining ratios. This procedure was repeated until all ratios had been examined. Row(s) of small rectangles to the left of the radar screen indicated the total number of threats for the current trial and the number yet to be examined (see Figure 2). Each time a new ratio appeared on the radar screen, one of the rectangles disappeared.

Performance feedback was provided at the end of each trial for which the subject finished the comparisons within the allotted time. In this case, only one ratio remained on the screen at the end of the trial. If this ratio was in fact the smallest, it "flashed" several times to indicate a correct response. If this ratio was not the smallest, a low-pitched tone signalled the error. This tone (which subjects reported to be particularly obnoxious) was used to reduce strategic variability by biasing subjects against guessing.

Manipulation of Interarrival Time

The amount of time allotted for each trial was shown by a fixed clock hand (see Figure 2). A moving second hand (running clockwise from 12 o'clock) indicated elapsed time within a trial. A 1.5 sec. pause prior to the start of each trial allowed subjects to see how much time was allotted. The fixed hand flashed during this interval.

Time per trial was varied in alternating descending and ascending series. Twice as much time was allotted for seven as for four threat trials, because the number of comparisons was double (six versus three). In order to retain comparability between the four and seven threat conditions, t is defined as time per comparison, rather than as trial interarrival time. t was varied from 0.75 sec. to 3.5 sec. in 0.25 sec. increments for both conditions. Thus 12 values of t were used. t ranged from 2.25 to 10.5 sec. for four threats and from 4.5 to 21 sec. for seven threats.

The task was constructed to minimize the influence on performance of time required for non-cognitive (i.e., perceptual and motor activity). Even the minimum t of 0.75 sec. allows ample time for eye movements, perception, and motor response. The limiting factor in response time then is the rate of cognitive activity, F_{max} .

Organization of Trials

The number of threats was constant within blocks of 24 trials. A block of trials consisted of a descending series over the 12 values of t , followed by an ascending series. The number of threats was then changed for the subsequent block. There was a 2.5 sec. pause between blocks, during which time the large rectangle to the left of the radar screen (see Figure 2) flashed to indicate the impending change in number of threats.

For each subject, the full experiment consisted of 24 iterations (12 descending and 12 ascending) over values of t for each number of threats. The total duration was approximately 2.5 hours. Eight iterations were completed in each of three sessions. Subjects typically participated in no more than one session per day. Prior to each experimental session, subjects were given a brief (three to five minute) "warmup" period during which no data were recorded.

Practice Session

Subjects received a 30 minute practice session prior to the actual experiment. This session consisted of six iterations over t for each number of threats. For the practice session, t was varied from 1 to 5 sec. per comparison in 0.5 sec. increments. Informal discussion with subjects indicated that most felt their performance would not improve substantially with additional practice. The practice data were not analyzed.

Subjects

Twenty-one subjects participated in the experiment. The majority of subjects were present or former MIT students. They were paid a flat rate of approximately \$6 per session.

III. RESULTS AND DISCUSSION

Data Reduction and Transformation

Each subject received a binary performance score for each trial. A trial was scored one, if the three or six comparisons were completed within the allotted time and the correct threat (minimum ratio) was selected. Otherwise, the trial was scored zero. Figure 3 shows the raw data matrix of binary scores for one iteration over values of t -- that is, for one replication. The full data matrix was four-dimensional, consisting of 21 subjects by 12 values of t by 2 sets of threats by 24 replications. These binary scores were converted into proportions by summing over replications and dividing by 24. This yielded a three dimensional matrix of proportions, consisting of 21 subjects by 12 values of t by 2 sets of threats.

Proportion data violate the homogeneity of error variance assumption required for regression and curve-fitting. In order to equate these error variances, the proportion data were transformed via the formula:

$$(\sin^{-1} \sqrt{\text{proportion}}) / 1.57 \quad (9)$$

where the denominator is a scaling constant. The general effect of this transformation is to increase slightly small proportions, while decreasing slightly large proportions. All analyses reported herein are based on the transformed proportion data.

The threshold hypothesis will be evaluated in terms of T^* with respect to the three questions discussed above: Is there a person-specific threshold in performance as a function of the required processing rate? Is this threshold robust to minor task changes unrelated to workload (i.e., changes in number of threats with time per threat held constant)? How can the distribution of individuals' thresholds be characterized?

Is There a Person-Specific Threshold F_{\max} ?

General characteristics of curves: For each subject, two data curves were plotted, one for four threats and one for seven threats. Figure 4a-c shows performance as a function of interarrival time for three subjects. These curves were selected

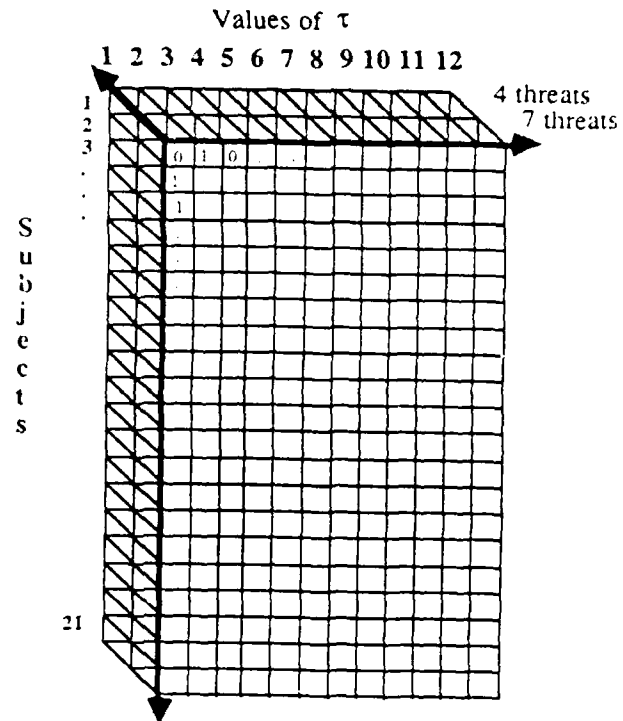
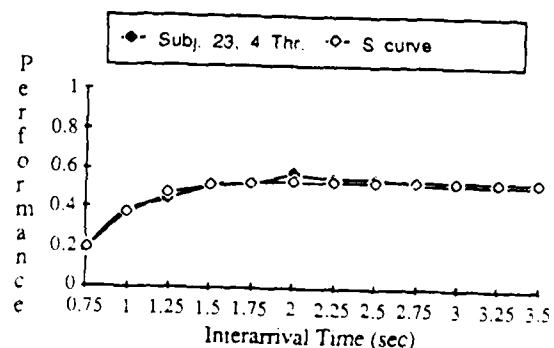


Fig. 3 The data matrix for one replication

as examples of the strongest (a), typical (b), and weakest (c) degrees of support for the threshold hypothesis contained in the set of 42 (21 subjects for two sets of threats each) curves obtained from the experiment. Visual inspection of the entire set of curves revealed the following general characteristics:

- (1) They do not have the Yerkes-Dodson concave shape. This indicates that the experiment succeeded in tapping into the moderate-to-high arousal portion of the Yerkes-Dodson curve (see Figure 1), rather than the "vigilance" portion.
- (2) Most curves are nearly flat (zero slope) for large values of τ .
- (3) They have positive slopes for smaller values of τ .
- (4) Some "leveling-off" to very small positive slopes for the smallest τ values.

These characteristics suggest that some type of growth curve, also called "S" curve, would be appropriate for summarizing the data.



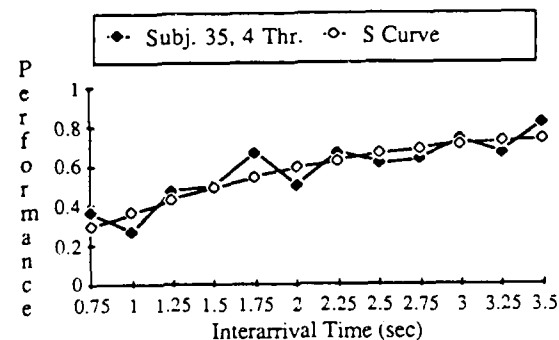
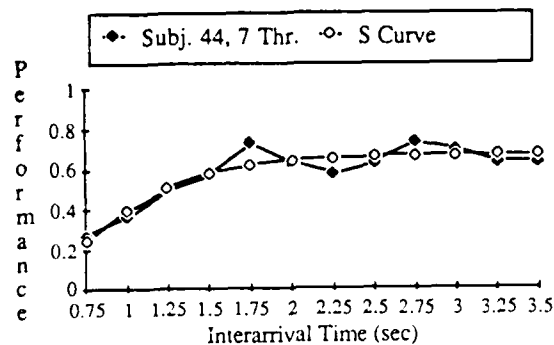


Fig. 4 a-c Performance as a function of interarrival time for three subjects.

The use of a growth curve can be justified not only by plots of the experimental data, but also by the physical behaviour that underlies the growth curves. Growth curves are characterized by their S shape: the growth starts slowly (characterized by a nearly flat curve segment), then the growth increases rapidly (steep slope) and finally levels off to an optimum or saturation level (the curve flattens again). Recall that the purpose of the experiment is to investigate whether there is a bounded rationality constraint i.e., whether well trained decisionmakers under time pressure will perform near optimum until they are beyond the bounded rationality constraint when performance will decrease rapidly; as the time pressure further increases their performance will quickly fall to an almost null level. Considering the hypothesis, a growth curve seems most appropriate, since it characterizes patterns where quantities increase from near zero to the optimum level very rapidly.

For the purpose of this experiment, the most appropriate curve of the family is the Gompertz curve which has the characteristic of not being symmetric about the inflection point. This is a relevant property, since one can not predict that performance will decrease in a symmetric way after the subject is working beyond the bounded rationality constraint. Also, it was almost impossible to get a significant number of data points near null performance, since the time could not be decreased indefinitely: poor performance had to be caused by the incapacity to process mentally the task and not by physical limitations such as time needed to press the necessary keys.

The Gompertz curve has three degrees of freedom and is given by (Martino, 1972):

$$J = a e^{-be^{-ct}} \quad (10)$$

where J is performance expressed as a proportion.

Gompertz curve parameters were estimated independently for each of the 42 data sets. Figures 4 a-c also show the Gompertz fit superimposed on the observed data. The Gompertz fit was quite good ($0.93 \leq r^2 \leq 0.99$) in every case. Thus, in effect, the Gompertz curves provide a concise mathematical description of the data. Table 1 summarizes the degree of fit of the data to the S curves versus linear regression.

Table 1. Summary of r^2 values for S vs. linear functions

	Mean	Std. dev.	Min.	Max.
S	0.98	0.01	0.93	0.99
Linear	0.75	0.15	0.25	0.94

Estimation of T^* : For each subject, two T^* values were estimated (one for each number of threats) from the appropriate S curve. As illustrated in Figure 5, T^* was taken as the t value corresponding to the intersection of two lines tangent to the S curve. One of the lines was tangent to the curve's asymptote as $t \rightarrow \infty$ while the other was tangent at the inflection point. This method for estimating T^* was chosen because it is conservative in the sense that performance is not degraded seriously, even for values of t somewhat smaller than T^* . This conservativeness results from the extrapolation to asymptotic performance (which, according to the Yerkes-Dodson law, is never reached) in defining the upper tangent line. Figure 5 shows the tangent lines and resulting T^* value for the same S curve as shown in Figure 4a.

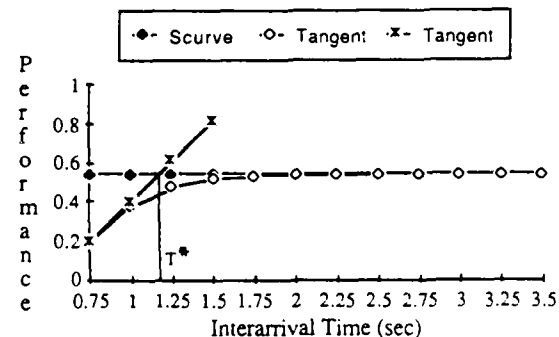


Fig. 5 Estimate of T^* value using S curve approximation

The obtained T^* values are summarized in Table 2. The mean value of T^* over subjects and numbers of threats was 2.21 sec. (standard deviation: 0.70). Confidence in the method for estimating T^* is increased by the finding that for both threat conditions the mean value of T^* over subjects was roughly equal (i.e., within 0.05 sec.) to the T^* obtained from the curve of the mean over subjects.

Table 2. Summary of T^* values (in seconds) for 4 and 7 threats

	Mean	Std. dev.	Min.	Max.
4 threats	2.19	0.77	0.96	4.46
7 threats	2.23	0.65	1.26	3.68

Two subjects had T^* values greater than the maximum t of 3.5 sec. (up to 4.46 sec.). These subjects' curves were unique in that they had substantial positive slopes even at the maximum t . Had the maximum t been increased for these subjects, a near-zero slope region would presumably have been encountered.

The data clearly support the existence of a threshold, T^* , for each of the 21 subjects tested. This result opens the door to information theoretic quantification of the bounded rationality constraint, F_{\max} , for each subject via Equation (2). The only additional information needed to solve for F_{\max} would be an estimate of the workload, G_T , computed analytically using the workload surrogate.

Is the Threshold Robust to Task Changes Unrelated to Workload?

Robustness of the threshold to changes in the number of threats would help to establish that, to some degree, the bounded rationality constraint is stable across tasks. If, however, instability were found for such a minor task change, there would be no need to go further. In addition, the effect of manipulating number of threats is of some intrinsic interest, because of implications for how subjects manage their time.

Effective time management is more critical for seven than for four threats, while "overhead" or "start-up" time is more critical for four threats than for seven. Subjects knew before the start of each trial how much time was allocated for the trial. Part of the subject's task was to budget the available time over the three or six comparisons so that all comparisons could be completed and full use made of the available time. The criticality of accurate budgeting can be seen from Equation (11).

$$\text{Response Time} = n t' + b, \quad (11)$$

where n is the number of comparisons (three or six), t' is the amount of time the subject allocates for each comparison, and b is the overhead, startup, or initialization time for a trial. The value of b is independent of n . According to this model, the subject must choose t' so that the resulting response time is less than or equal to $n \tau$. Clearly, with increasing n , the detrimental effect of setting t' non-optimally increases relative to the detrimental effect of the fixed overhead, b .

Comparison of T^* for 4 threats and T^* for 7 threats: As Table 2 suggests, no systematic differences were found in T^* as a function of the number of threats. The mean over subjects for T^* (4 threats) did not differ significantly from that for T^* (7 threats), $t(19) = 0.28$, $p > 0.05$. Twelve of 21 subjects had $T^*(7) > T^*(4)$. This proportion is not significantly different from 0.5. Moreover, no subject performed significantly better for one number of threats than for the other.

The absence of systematic differences in T^* due to the number of threats manipulation, provides modest evidence that T^* , and therefore F_{\max} , may be a *stable individual characteristic* within the class of well-structured, time-constrained information processing and decisionmaking tasks. This stability suggests that it may not be necessary to measure a decision maker's F_{\max} value for every type of task the decision maker may have to perform. Instead, the decision maker's F_{\max} value could be measured using a prototypic "calibration" task. The value obtained from this prototypic task could be safely assumed to apply to a substantial range of structurally similar tasks.

Distribution of Individual Differences in T^*

The case for the existence and stability of the bounded rationality constraint, F_{\max} , within individuals is clear. T^* and, therefore, F_{\max} are stable as the number of threats is varied from four to seven. In addition, these results provide indirect evidence for the stability of F_{\max} over time, since each subject was tested on three or four different days. (A "composite" curve resulting from wide day to day fluctuations in the bounded rationality constraint would not likely reveal a clear threshold.) However, despite this intraperson stability, one would not expect interperson stability. Indeed, a finding that T^* is constant across people (even in a sample of MIT students) would be disturbingly counterintuitive. As Table 2 suggests, there is substantial variability in T^* across individuals. Figure 6 shows the frequency distribution of 21 T^* values. These values were obtained by averaging each subject's $T^*(4)$ and $T^*(7)$ value: each value is the T^* associated to one subject. This distribution is unimodal, very peaked, and has mean 2.21 sec. and standard deviation 0.70 sec. Moreover, the distribution of individual T^* values can be characterized as normal -- A χ^2 test for goodness of fit revealed non-significant deviation from normality: $Q^2 = 5.65 < \chi^2(.95, 2) = 5.99$.

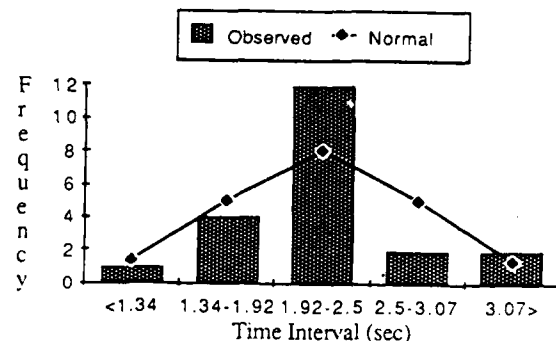


Fig. 6 Distribution of T^* values.

IV. CONCLUSIONS

The assumption in the organizational design methodology that an individual decision maker's performance will be adequate whenever a fixed bounded rationality constraint is not exceeded is supported by the present results. In addition, the bounded rationality constraint appears not to be affected by superficial task variables that do not appreciably change workload. Finally, across individuals, the bounded rationality constraint was found to be normally distributed.

This finding along with the finding that F_{\max} is normally distributed has an important prescriptive implication for organizational design. In an organization consisting of several decisionmakers, tasks must be allocated so that no decisionmaker is overloaded. The knowledge that F_{\max} is normally distributed can be used to make the first allocation of tasks; then when specific individuals are assigned to the tasks, a further fine tuning of the organization can be done by the designer. The cognitive workload and the tempo of operations can be specified so that the individual organization members operate below, but near their threshold. This leads the way for controlled experiments in which the individual workloads can be manipulated to exceed the bounded rationality constraint and the effect on the organizational performance observed. That is, with the information obtained from this experiment, it is now possible to calibrate the mathematical model of distributed tactical decisionmaking organizations and determine the range of parameters over which experiments should be carried out.

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FOOTNOTES

- ¹ The term "workload" will be used throughout to refer specifically to cognitive workload as opposed to, for example, perceptual or manual workload.
- ² The PLI should be a very useful tool when designing multi person experiments since it considers different aspects of communication within an organization. The PLI could help identify the variables (or characteristics) of the organization which are of interest and help predict how the total workload and performance of the organization will be affected because of changes of one or more of these critical variables.
- ³ The experiment was run on a Compaq Deskpro Model 2 equipped with 8087 math coprocessor, monochrome graphics card (640 X 200 pixels), 640K of memory, and monochrome monitor. Programming was in Turbo Pascal version 3.01A. The operating system was MS-DOS version 2.11. It was also run on an IBM PC AT with the 80287 math coprocessor and with 640K of memory. None of the high resolution graphics capabilities if the AT were used so that the experiment be portable to a wide variety of PC compatible machines.
- ⁴ Speeds and distances were selected subject to the following constraints: (1) greater than 10 and less than 98, (2) no multiples of 10. Each speed and distance combination was screened and rejected if the resulting ratio was: (1) a whole number, (2) no speed value be used more than once per trial; and (3) no multiples of 10 be used. Distances were selected independently of speeds, but subject to the same constraints. For each trial, all ratios were either greater than or less than one. This restriction was included because pilot work had shown that decisions ratios on opposite sides of one were trivially easy, regardless of interarrival times. The greater-than-one / less-than-one determination was made randomly for each trial. Candidate ratios were screened against the following criteria: (1) each possible pair of ratios within a trial must differ by no less than 0.05 and by no more than 0.9, while in the greater than one condition, the minimum allowable ratio was 1.2; (3) ratios yielding whole number quotients were not allowed. If a candidate ratio failed on any criterion, a new ratio was generated and the process repeated until a complete set of 4 or 7 compatible ratios had been obtained.

END

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